



## 5 ways ShiftWise improves fill rates

### Improve your fill rates and work toward “No Open Shifts”

Fill rates and time-to-fill ratios are the concern of every healthcare staffing department because they have such a direct impact on patient outcomes, which are increasingly tied to the bottom line.

ShiftWise solves this problem with an automated system that is proven to increase fill rates and save money on overall contingent staffing operations.

Client Spotlight



**Baton Rouge General**  
A Community of Caring

**38%** increase in filled shifts

Monthly shifts filled w/ShiftWise  
Before: 435      After: 600

## 1 Automates contingent staffing processes

Allowing instant visibility and efficient communication of shift vacancies allows for staffing professionals to react and fill shifts quickly.

## 2 Quickly advertises needs across multiple resources

ShiftWise lets you operate more efficiently, broadcasting needs to a wider audience of qualified professionals locally, regionally and/or nationally, ultimately increasing the chance of getting your needs met.

*Instead of “I needed them yesterday” you’ll have some new sayings around the staffing office.*

*“I filled that yesterday.”*

*“I had a need.”*

*“She already started.”*



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### 3 Decreases the time it takes to fill a shift

Modern communication tools within ShiftWise coupled with increased resources from internal flex pools, full time staff, and outside staffing partners allows shifts to be filled faster and at a higher overall quality.

### 4 Increases visibility into cost savings & staff quality

Gone are the days where a shift is simply filled by the first responder. ShiftWise allows managers to sort the staff by cost and past performance allowing the facility to make the best staffing decision based on organizational priorities.

One ShiftWise client recently analyzed has consistently shown rates at or above 94% in long term placements.

**94%**  
fill rate

Compare that to the industry average of 63%.\*

\*According to research conducted by Staffing Industry Analysts, healthcare's average fill rate for contract employees is 63%.

### 5 Opportunities to strategize, analyze & revamp

Having real-time reports available at anytime allows insight into hard-to-fill needs, staffing trends and fill rate percentages to help organizations better understand their strengths and weaknesses in order to plan and prepare for upcoming needs.

*“Our staffing offices can now efficiently place orders for our nurses, & our ability to monitor work agreement compliance and utilization is effortless.”*

- Nini Guindi Coury, Director of Worklife Services  
St. John Providence Health System