

Cogent Healthcare/AMN Healthcare MSP Partnership



November 7, 2013

Partnership Opportunities & Objectives



- Deliver Quality Care at a lower cost
- Enhance Consistency of results
- Build Risk Sharing Model for all parties
- Increase Growth of New Business for both organizations

Path #1: Managed Services Program (MSP)

Fundamental Program Components

- Single Point of Contact
- Consolidated and Centralized Invoicing For All Vendors
- AMN Contracts with Multiple Agencies as Affiliate Vendors
- Standardized Quality Control Requirements Across all Candidates
- Management of Consolidated Reporting, Forecasting Tools, and Quarterly Business Reviews
- Access to the Nation's Largest Network of Quality Candidates
- Service Level Agreements for Fill Rates, Credentials, Financial Impact, and Others
- Improved Locums Workforce Management Cost Alignment
- Best in Class VMS Technology Platform

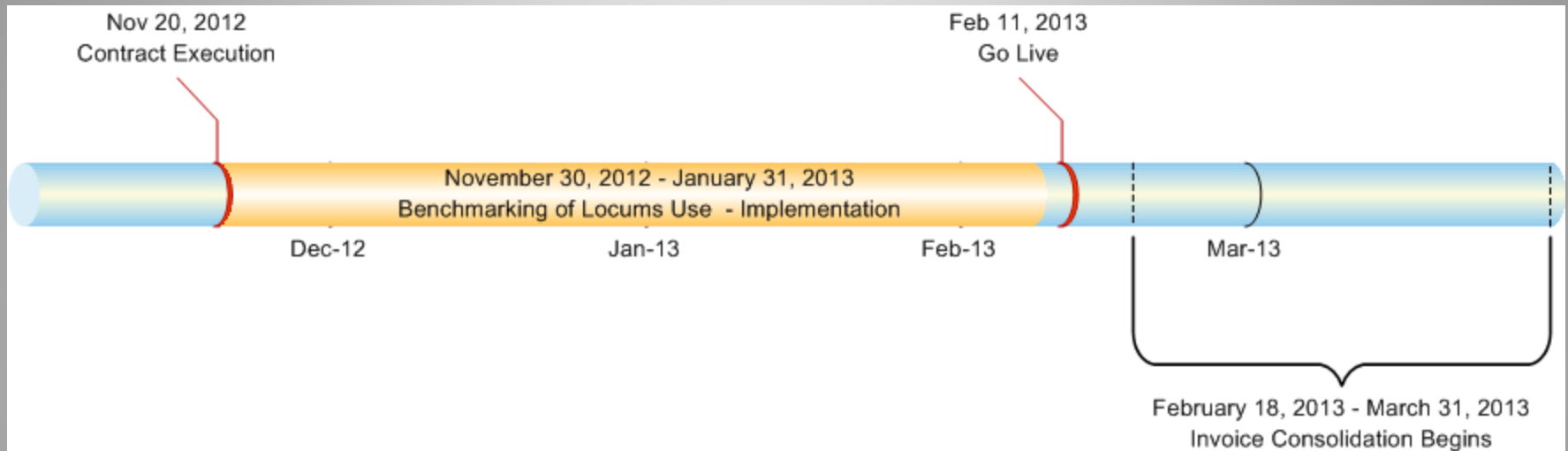


A customized solution to help our exclusive and preferred clients better manage multiple locums vendors reduce costs, improve quality and save time.

Peer Reviewed & Endorsed by:



Implementation Timeline



- *Implementation of includes process validation, AV on-boarding, and technology implementation*
- *Benchmarking of Locums Use begins data collection for Phase 2 . Typical process takes 30-60 days to complete.*
- *At the end of the Benchmarking process, AMN will provide to Cogent HMG a Project Plan formalizing the steps to be taken to implement Phase 2 of the solution.*

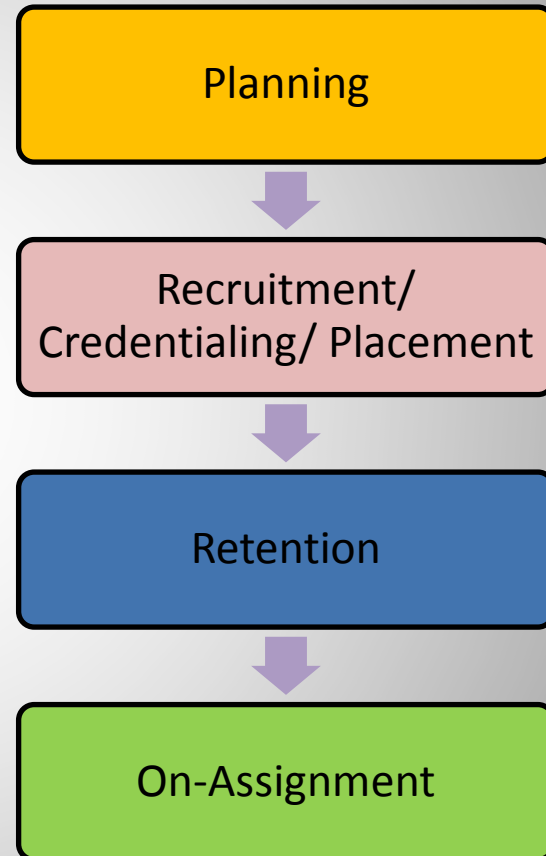
Part #2: Partnership Opportunities to Impact Patient Care, Costs and Efficiency



Opportunities For:

- Improved Quality
- Process Efficiencies
- Better Cost Alignment

Locum Tenens/Physician
Workforce Management



Looking to the Future

- Eliminate missing charges by locums
 - Accountability managed by MSP
- Streamline processes (credentialing and scheduling)
 - 2014
- Collaborative approach to hiring process
 - Committed 1-2 business day turn around.
 - Standardize practices
- Expand relationship with Program Directors/Executives
 - Monthly reports, on site visits and escalation processes
 - Frequent and ongoing communication regarding planning needs
 - Additional AMN resource added to free up AMN Program Manager to have larger role in strategic planning with key stakeholders at regional and executive level
- New site planning
 - Cogent Business Development will continue to consult with AMN on market specific rates as new business site performas are created
 - Early engagement of the MSP in the sales cycle to begin identifying physicians to begin credentialing, so staffing can occur at the time of new site go-live

Questions

